

Funding Guidelines

At Mosaic, we help the world grow the food it needs.

Revised Mar. 2023

Application Process

The Mosaic Company and The Mosaic Company Foundation have the same application process. Applicants should not specify to which entity they seek funding as Mosaic reserves the right to determine which entity makes the donation and which entity will be recognized for the grant.

The Mosaic Company and The Mosaic Company Foundation have an online grant application system for organizations based in the US and Canada. On rare occasion, we will invite internationally based organizations to apply through this form. If you have an opportunity you are interested in presenting that may fit our focus areas of Food and Water in one of the countries where we have operations outside of North America, (India, China, Brazil), please email us at community.relations@mosaicco.com.

We focus our investments in three core areas:

Food

To feed a growing global population, food production will have to double by 2050. This is a daunting challenge considering that today one billion people go to bed hungry each night. We seek to address these issues by concentrating on the following funding areas:

- Hunger: food insecurity and food system development in local communities where we have facilities and offices
- Global Agricultural Development: addressing global food security through development programs focused on smallholder farmers in developing nations where we have key stakeholders
- Agricultural Education: research, education and extension programs primarily focused on soil health and balanced nutrition and increasing the capacity of farmers to grow more food sustainably

Water

Water is the greatest limiting factor to growing more food. By 2030, it is estimated that the world will experience a 30 percent shortfall in freshwater supply at current consumption rates. We seek to address water conservation by concentrating on the following funding areas:

- Habitat Conservation: conserving resources and encouraging stewardship of the environment, including biodiversity and habitat protection where we have facilities and offices
- Nutrient Stewardship: nutrient stewardship and ecosystem management programs that promote sustainable agriculture and best management practices in watersheds where we have facilities, offices, and other key stakeholder relationships
- Watershed Restoration: preservation and restoration in regions where we have facilities and offices

Local

Our local communities are our homes and we have a vested interest in their sustainability. We understand that for Mosaic to prosper, our communities must also. Mosaic strives to make investments that will protect and enhance the long-term quality of life in our communities for ourselves, our families and our neighbors. We concentrate funding in the following areas:



- Philanthropic and Civic: partnerships that enrich the long-term strength of communities in which Mosaic has offices and operations
- Operating Communities: Organizations in which our employees are donating their time, talent and expertise

Please note that because of the open nature of this focus area, Mosaic receives many requests annually - many more than we can fund each year.

Other Investments

Disaster Relief

While not one of our focus areas, Mosaic occasionally responds to global disaster relief needs when employees or customers are impacted. These gifts support emergency response needs and are not eligible for the formal application process.

In-kind Donations

For consideration to be one of Mosaic's in-kind donation partners, please submit a proposal in the appropriate focus area.

How to Apply

Before applying for a grant, potential applicants are asked to review our focus areas, eligibility requirements, and application timelines to assess fit. We receive more proposals than we can fund, which means the grant program at Mosaic is competitive; organizations that best align with our goals and objectives in our core focus areas, and meet eligibility requirements and timelines have the greatest opportunity to be awarded a grant.

Eligible for Funding

- Applicants must be registered as a 501(c)(3) organization with the United States IRS or a charitable organization with the Canadian Revenue Agency, or hold an equivalent institutional registration
- Applicants must be located in <u>North America</u> where Mosaic has significant potash and phosphate operations and offices, unless seeking a global or national partnership
- We prefer that requests not exceed 10 percent of your organization's annual operating budget and 50 percent of the program's annual budget

Not Eligible for Funding

- Individuals
- Granting organizations
- Political or private membership organizations, unless a 501(c)(3) or equivalent organization that conducts charitable work for the express purpose of supporting the entire community and not a select political or membership-affiliated community
- Faith-based organizations, unless the 501(c)(3) or equivalent organization conducts charitable work for the express purpose of supporting the entire community and not a faith-based or faith-selected community
- Public policy, grassroots organizing, advocacy and electoral campaigns
- Endowment campaigns



Mosaic is committed to promoting diversity and ensuring equal opportunities are provided for all individuals regardless of race, color, ethnicity, national origin, sex, gender, gender identity, sexual orientation, age, disability, religious beliefs, marital status, protected veteran status, genetic information or any other protected category. Mosaic will not discriminate in our funding considerations or business decisions and will ensure that our partner organizations have policies and practices that promote, advocate for and support Mosaic's commitment to diversity and inclusion. Partner organizations must attest in the online grant application process that their organization has written policies/practices that prohibit discrimination. They must also attest to advocating/promoting an environment free from discrimination on the basis of any protected category. Grant applications are only accepted from organizations that attest to non-discrimination.

Grant Application Decisions

Grant applications are reviewed and awarded per the following decision-making timeframes. Please ensure the grant request matches these timeframes prior to applying as exceptions cannot be considered.

North America* and Other Grant Requests		
Application Deadline (due by midnight, EST)	Grant Review Period (Please do not call or email unless contacted by Mosaic for more information)	Receive final notification (by email)
December 12, 2022	December 12, 2022 – April 28, 2023	April 28, 2023
March 31, 2023	March 31, 2023 – July 31, 2023	July 31, 2023
June 28, 2023	June 28, 2023 – October 27, 2023	October 27, 2023
September 27, 2023	September 27, 2023 – January 31, 2024	January 31, 2024
December 22, 2023	December 22, 2023 – April 26, 2024	April 26, 2024
March 27, 2024	March 27, 2024 – July 31, 2024	July 31, 2024

^{*}Mosaic's corporate office relocated to Tampa, Florida in 2019. Minnesota grant requests are by invitation only.

Thank you for your interest in partnering with The Mosaic Company and The Mosaic Company Foundation.